DÜRR MEGTEC, MEMBER UPDATE

David Ventola, Director Business Development, Engineered Products

Litchfield, Arizona, March 13, 2019

www.durr-megtec.com
OUTLINE

01 Overview of Dürr

02 Products for Li-ion Battery Electrode Manufacturing

03 Services for Li-ion Battery Electrode Manufacturing
### Automotive industry: 55% sales

- FCA
- Mercedez
- BMW
- Volkswagen
- Nissan
- Honda
- Kia
- SKODA
- SAIC
- TATA
- Brilliance
- Toyota
- Mahindra
- Peugeot
- FAW
- Jaguar
- Land_Rover
- DAF
- Magna

### General industry: 45% sales

- BASF
- Bosch
- Goodyear
- IKEA
- Airbus
- Sigma Group
- IKEA
- Steelcase
- nobilia
- Kastamonu
- BorgWarner
- Schaeffler
- Shenyang B&Q Motor Works Group
- SIEMENS
- Dow
- Vossloh
- DSM

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DÜRR GROUP: 5 GLOBAL DIVISIONS

Sales 2017: €3.7 billion, employees 2017: approx. 15,000

<table>
<thead>
<tr>
<th>Division</th>
<th>Products</th>
<th>Sales 2017</th>
<th>Employees</th>
</tr>
</thead>
<tbody>
<tr>
<td>Paint and Final Assembly Systems</td>
<td>• Paint and final assembly systems</td>
<td>€1.2 billion</td>
<td>3,500</td>
</tr>
<tr>
<td>Application Technology</td>
<td>• Paint application, gluing and seam sealing technology; products for industrial painting</td>
<td>€0.6 billion</td>
<td>2,100</td>
</tr>
<tr>
<td>Clean Technology Systems</td>
<td>• Exhaust-air purification systems, energy efficiency technology</td>
<td>€0.2 billion</td>
<td>600</td>
</tr>
<tr>
<td>Measuring and Process Systems</td>
<td>• Balancing, assembly, testing and filling technology</td>
<td>€0.5 billion</td>
<td>2,300</td>
</tr>
<tr>
<td>Woodworking Machinery and Systems</td>
<td>• Machinery and plants for woodworking</td>
<td>€1.2 billion</td>
<td>6,400</td>
</tr>
</tbody>
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GEOGRAPHICAL CLASSIFICATION: ORDER INTAKE

Global positioning, 3 strong pillars: Asia, the Americas and Europe

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2017</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total</td>
<td>3,702</td>
<td>3,876</td>
<td>+5%</td>
</tr>
<tr>
<td>Asia</td>
<td>889</td>
<td>1,213</td>
<td>+36%</td>
</tr>
<tr>
<td>Americas</td>
<td>1,102</td>
<td>901</td>
<td>-18%</td>
</tr>
<tr>
<td>Europe</td>
<td>1,710</td>
<td>1,762</td>
<td>+3%</td>
</tr>
</tbody>
</table>

in € million
PRODUCTS
For Li-ion Battery Electrode Manufacturing

Coating Lines: R&D to Mass Production

NMP Recovery & Purification

Roll-to-Roll Secondary Drying (2nd half 2019)
SERVICES

For Li-ion Battery Electrode Manufacturing

Complete Electrode Line by complementing MEGTEC products with those of world-class suppliers

Process Development & Scale-up

MEGTEC Development Center  $\rightarrow$  MEGTEC PilotCoater™  $\rightarrow$  MEGTEC GigaCoater®
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THANK YOU