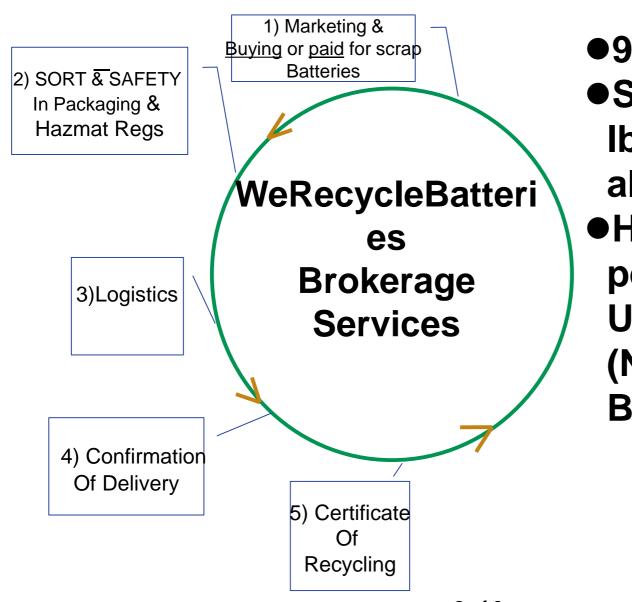
WeRecycle Batteries (@) com

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WeRecycleBatteries.com Process



th

- 9 year Business
- Shipped Millions of lbs of batteries of all types since 2010
- Have Export
 permits between
 USA and Canada
 (North & South
 Bound)

WeRecycle Batteries (m) com

WeRecycleBatteries State of Recycling

- 2018 saw major Price pressures and increased costs – and they will persist in 2019
- April 1 DOT Reg required GPS E-Logs for Drivers drove up shipping costs as much as 100%/lb.
- September Lead scrap dropped 33%
- March of 2019 Cobalt price Drop 66%





More Energy For Less Cost Through Knowledge

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Who is 2ndLife Batteries®

Company History

- Spun off as a separate company in Jan 2017 from WeRecycleBatteries.com
- Combined sales 7+MWH of AGM Lead-acid
 2ndLife batteries since 2017
- Company is sells tested 2ndLife (reusable) advanced batteries or systems for energy storage
- Our industrial and commercial end users serviced by our customers installation professionals in

More Energy for Less Cost through Knowledge

More Energy

Increased energy density is possible with more affordable batteries

Less Cost

- Generally, we are about 50% to 66% less than new batteries depending on type. (i.e. NEW Pb or Li-lon)
- Less Environmental cost batteries are not prematurely recycled and can reduce carbon footprint

• Through KNOWLEDGE

2ndLife Batteries ourcing and Sellin

Sourcing and Selling 1) Marketing & 1) Marketing & **Buying** 2ndLife **SELLING** 2ndLife Batteries 2) Field—Test to **Batteries** 2) Presales Id as 2ndLife or Technical Design End of life scrap Renewable ESS or Recycling. Demand charge 2ndLife 2ndLife **Batteries Batteries** Sourcing 3) 2ndLife Selling Added 3)Logistics **Battery Sales** WeRecycleBatteries.com **Value** (Reusable batteries for To Test **Energy storage** Center systems) 4) Logistics To customer 4)Test Center Reliability 5) Post Sales Tech & For 2ndLife Warranty Support with ongoing 5) 2ndLife System performance data collection **Batteries** Inventory

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Confidential

2NDLIFE ~

Case History: AGM Lead-Acid Microgrid 55+% Savings over new



192KWH 4000AH Off-Grid Installation Using 2ndLife AGM Lead-Acid batteries Located in remote Northern Quebec



- SAVED 55% vs new AGM Lead-Acid battery
- Usable capacity 96KWH = enough power for 3 homes in 1 day
- Tech Info
- 17KW Solar with Generator
 3 Year Warranty
 2 x 96kwh (2000AHx 48V)
 systems in parallel



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