WeRecycleBatteries.com Process

1) Marketing & Buying or paid for scrap Batteries

2) SORT & SAFETY In Packaging & Hazmat Regs

3) Logistics

4) Confirmation Of Delivery

5) Certificate Of Recycling

- 9 year Business
- Shipped Millions of lbs of batteries of all types since 2010
- Have Export permits between USA and Canada (North & South Bound)
WeRecycleBatteries
State of Recycling

- 2018 saw major Price pressures and increased costs – and they will persist in 2019
- April 1 – DOT Reg required GPS E-Logs for Drivers drove up shipping costs as much as 100%/lb.
- September – Lead scrap dropped 33%
- March of 2019 - Cobalt price Drop 66%
More Energy
For Less Cost
Through Knowledge

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Who is 2ndLife Batteries®

Company History

- Spun off as a separate company in Jan 2017 from WeRecycleBatteries.com
- Combined sales - 7+MWH of AGM Lead-acid 2ndLife batteries since 2017
- Company is sells tested 2ndLife (reusable) advanced batteries or systems for energy storage
- Our industrial and commercial end users serviced by our customers installation professionals in
More Energy for Less Cost through Knowledge

- **More Energy**
  - Increased energy density is possible with more affordable batteries

- **Less Cost**
  - Generally, we are about 50% to 66% less than new batteries depending on type. (i.e. NEW Pb or Li-Ion)
  - Less Environmental cost – batteries are not prematurely recycled and can reduce carbon footprint

- **Through KNOWLEDGE**
2ndLife Batteries
Sourcing and Selling

1) Marketing & Buying 2ndLife Batteries
2) Field Test to Id as 2ndLife or End of life scrap Recycling.
3) Logistics To Test Center
4) Test Center Reliability For 2ndLife
5) 2ndLife Batteries Inventory

Added Value

2ndLife Batteries Selling
(Reusable batteries for Energy storage systems)

1) Marketing & SELLING 2ndLife Batteries
2) Presales Technical Design Renewable ESS or Demand charge
3) 2ndLife Battery Sales
4) Logistics To customer
5) Post Sales Tech & Warranty Support with ongoing System performance data collection

Confidential
Case History: AGM Lead-Acid Microgrid 55+% Savings over new

192KWH 4000AH Off-Grid Installation
Using 2ndLife AGM Lead-Acid batteries
Located in remote Northern Quebec

- SAVED 55% vs new AGM Lead-Acid battery
- Usable capacity 96KWH = enough power for 3 homes in 1 day

- Tech Info
- 17KW Solar with Generator
  3 Year Warranty
  2 x 96kwh (2000AHx 48V) systems in parallel