

# WeRecycle Batteries .com

John Kincaide  
President

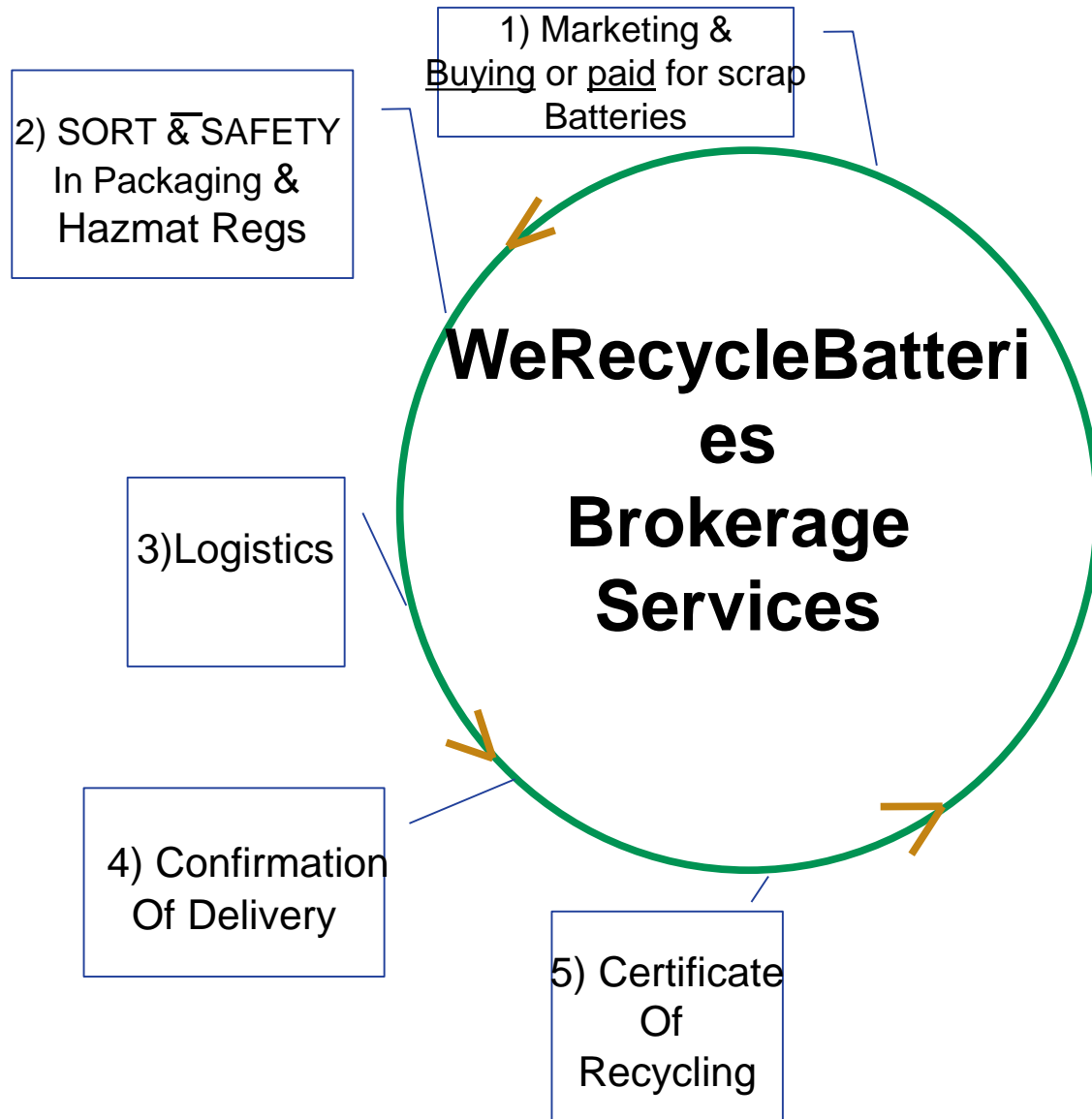
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WeRecycleBatteries.com

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# WeRecycleBatteries.com Process



- <sup>th</sup>9 year Business
- Shipped Millions of lbs of batteries of all types since 2010
- Have Export permits between USA and Canada (North & South Bound)

**WeRecycle  
Batteries**  .com

# WeRecycleBatteries

## State of Recycling

- **2018 saw major Price pressures and increased costs – and they will persist in 2019**
- **April 1 – DOT Reg required GPS E-Logs for Drivers drove up shipping costs as much as 100%/lb.**
- **September – Lead scrap dropped 33%**
- **March of 2019 - Cobalt price Drop 66%**



# More Energy For Less Cost Through Knowledge

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# Who is 2ndLife Batteries®

## Company History

- Spun off as a separate company in Jan 2017 from WeRecycleBatteries.com
- Combined sales - 7+MWH of AGM Lead-acid 2ndLife batteries since 2017
- Company is sells tested 2ndLife (reusable) advanced batteries or systems for energy storage
- Our industrial and commercial end users serviced by our customers installation professionals in

# More Energy for Less Cost through Knowledge

- **More Energy**

- Increased energy density is possible with more affordable batteries

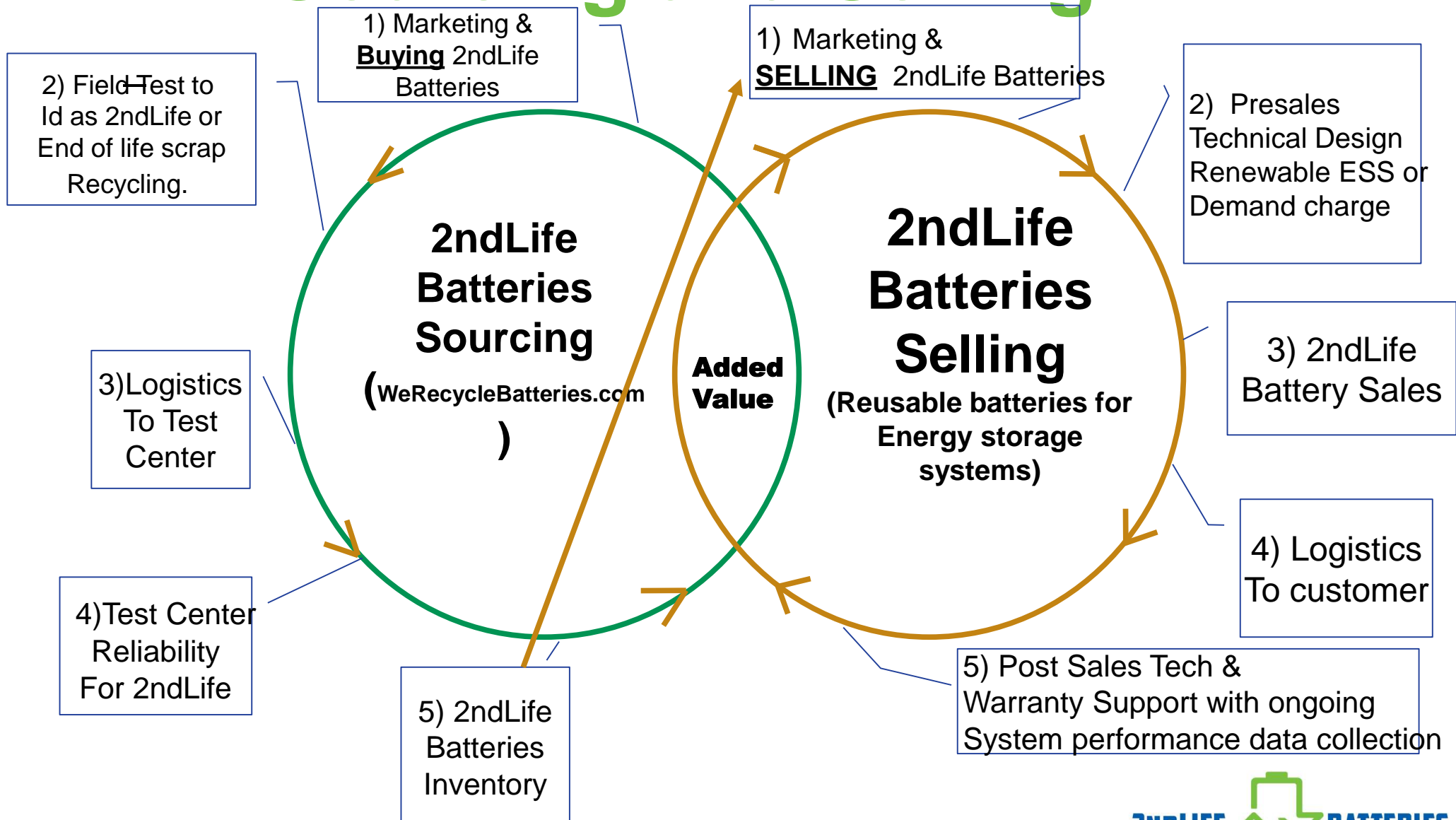
- **Less Cost**

- Generally, we are about 50% to 66% less than new batteries depending on type. (i.e. NEW Pb or Li-Ion)
- Less Environmental cost – batteries are not prematurely recycled and can reduce carbon footprint

- **Through KNOWLEDGE**

# 2ndLife Batteries

## Sourcing and Selling



# Case History: AGM Lead-Acid Microgrid

## 55+% Savings over new



192KWH 4000AH Off-Grid Installation  
Using 2ndLife AGM Lead-Acid batteries  
Located in remote Northern Quebec



- **SAVED 55% vs new AGM Lead-Acid battery**
- Usable capacity 96KWH = enough power for 3 homes in 1 day
- Tech Info
- 17KW Solar with Generator  
3 Year Warranty  
2 x 96kwh (2000AHx 48V)  
systems in parallel



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