

An aerial photograph of a modern, multi-story building with a white facade and large windows. The roof is covered with a grid of solar panels. The building is surrounded by greenery, including trees and grass. The lighting suggests it's either early morning or late afternoon, with long shadows cast across the building and the surrounding area.

**A smart energy management is vital  
for your organization**

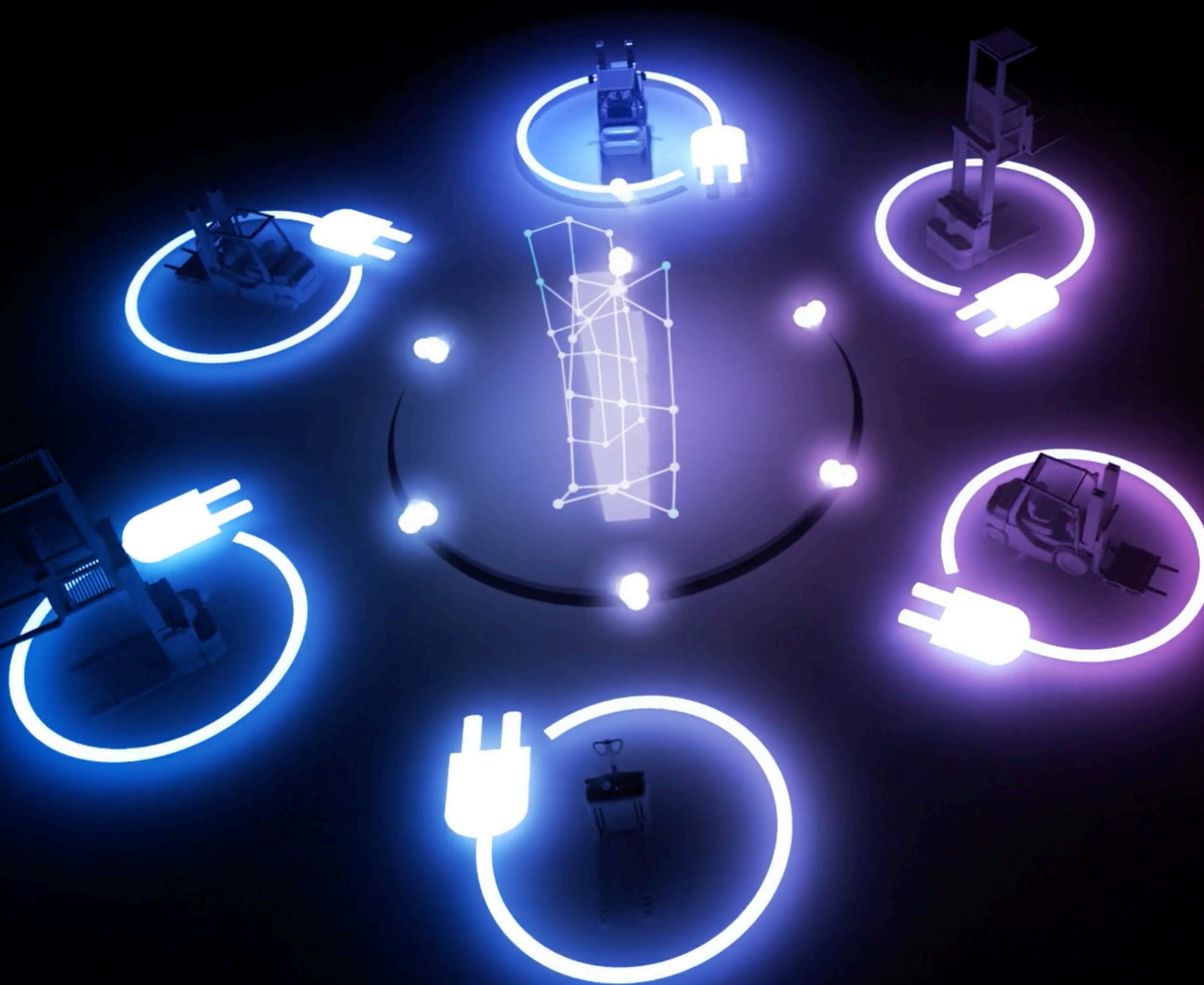
- For energy savings
- For showing your due diligence for environmental footprint

**Why energy  
matters?**



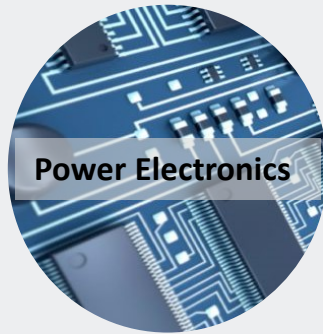
# EnerSys approach

- **Customer focus** – find the right solution for the specific application needs
- **Technology agnostic** – application and performance are our milestones, not the technology



# Portfolio Management

## Technology Focus



TPPL Batteries



Li-Ion Cells

**Chemistry agnostic  
complete energy  
solutions**

## Manufacturing Approach

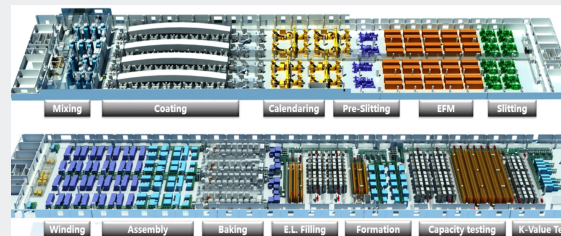
Value Added Light Assembly



Highly Automated and  
Digitized Manufacturing



Partnering with Largest High  
Quality Lithium Cell Manufacturers



## Markets Served



# Strategic Mega Trends Targeted for Energy Systems



High Speed  
Data Services/  
DOCSIS 3.1



Broadband  
Wireless/5G



Data Center/  
Cloud-based  
IoT



Electric  
Utility  
Grid 2.0



Strategic  
outsourcing from  
key customer  
segments





Over 750,000 power supplies with backup  
Harden modems providing WiFi hotspots and 5G  
4.5 million monitored IoT devices



## AGM Batteries - A pathway to commercial fleet evolution

# ODYSSEY BATTERY

★  
MILITARY  
INSPIRED  
DESIGN

LOWER  
OPERATING  
COST  
(LOC)



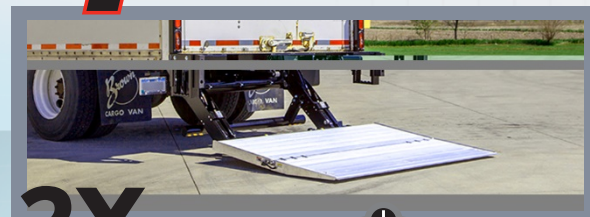
Fleet industry pain points



Hotel  
loads



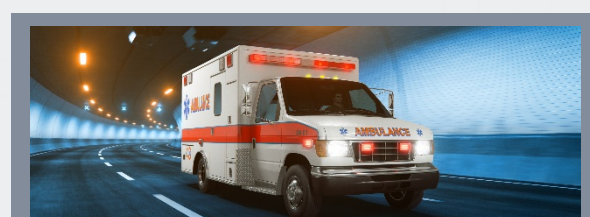
Tows



Lift gate



Jumpstarts



Fuel Costs



# EnerSys Advanced Systems



**Modular Flexibility: customizable, scalable, serviceable**





**Rapid charging by way of an energy storage rack system**



