

BUILT ON A SOLID FOUNDATION

JABIL

1966

FOUNDED IN
MICHIGAN, USA

45

MILLION SQUARE FEET
OF MANUFACTURING
SPACE

100+

SITES IN 26
COUNTRIES

200k

DEDICATED
EMPLOYEES



TENURED
MANAGEMENT TEAM

\$22.1

BILLION REVENUE
IN FY18

GLOBAL OPERATIONS ENABLE LOCALIZED MANUFACTURING

JABIL

**100+ SITES STRATEGICALLY
LOCATED AROUND THE WORLD**

ASIA

Bandung	Deqing	Huangpu	Shanghai	Taichung
Beijing	Gotemba	Huizhou	Shenzhen	Tianjin
Changhua	Ho Chi Minh	Penang	Suzhou	Weihai
Chengdu	Hsinchu City	Pune	Singapore	Wuhan
				Wuxi

EUROPE, MIDDLE EAST & AFRICA (EMEA)

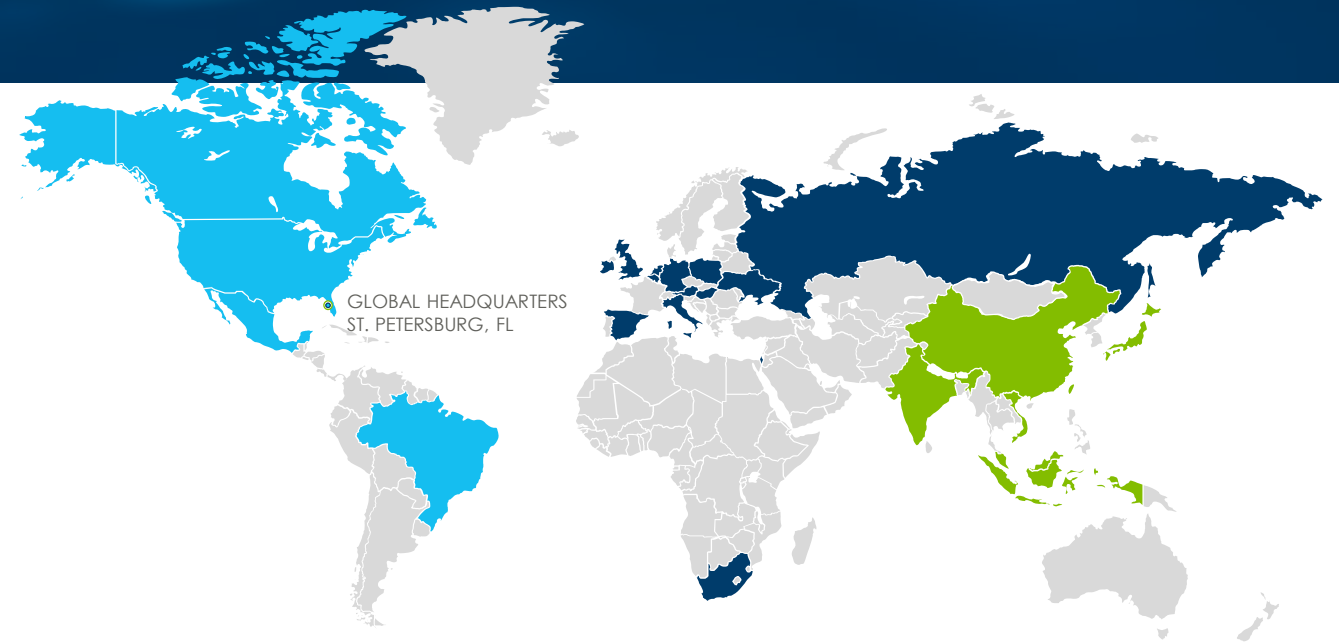
Bray	Knittlingen	Misgav	Uzhgorod
Haifa	Kwidzyn	Nagyigmand	Venray
Hasselt	Livingston	Tiszaújváros	Vienna
Jena	Marcianise	Tortosa	Waterford
Kharkiv	Midrand	Tver	

LATIN AMERICA

Belo Horizonte	Monterrey
Chihuahua	St. Domingo
Guadalajara	Tijuana
Juarez	Valinhos
Manaus	

NORTH AMERICA

Albuquerque	Austin	Clinton	Grand Junction	Livermore	Monument	San Jose
Anaheim	Burlington	Colorado Springs	Gurnee	Maple Grove	Mount Pleasant	Seattle
Asheville	Cayey	Devens	Hanover Park	McLean	Ottawa	St. Petersburg
Atlanta	Chaska	Florence	Horseheads	Mebane	Pleasanton	Waltham
Auburn Hills	Chicago	Fremont	Lexington	Memphis	San Diego	Westchester



WE PARTNER ACROSS THE ENTIRE VALUE CHAIN



Jabil has the ability to enable the subscription economy for our customers



How do we differentiate vs the competition?

- 1 Jabil is a unique portal ~300 longstanding commercial OEM relationships
- 2 Jabil has the ability to deliver end-end solutions, e.g., concept – to commercialization
- 3 Jabil IIOT has an existing ecosystem of players – hardware, software, cloud, connectivity
- 4 Technology agnostic
- 5 Flexible framework architecture, design and deliver a personalized solution for our OEM's
- 6 Quick turn POC's based on established use-cases
- 7 Agile development framework and approach
- 8 Thought Leadership

It's about intelligence . . . not just physical products

In the past, consumers and OEMs were happy with physical products, today they need to be intelligent

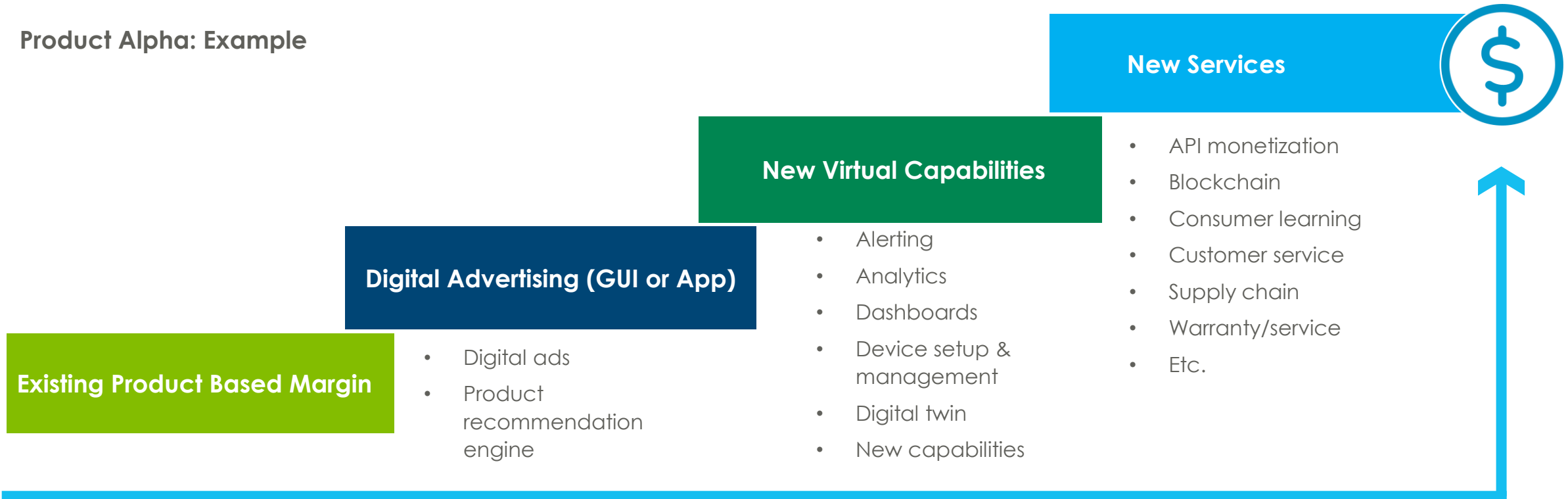
- Critical business moments begin at the edge and impact every facet of enterprise operations.
- Edge and IoT solutions drive competitive differentiation, customer satisfaction and business success.



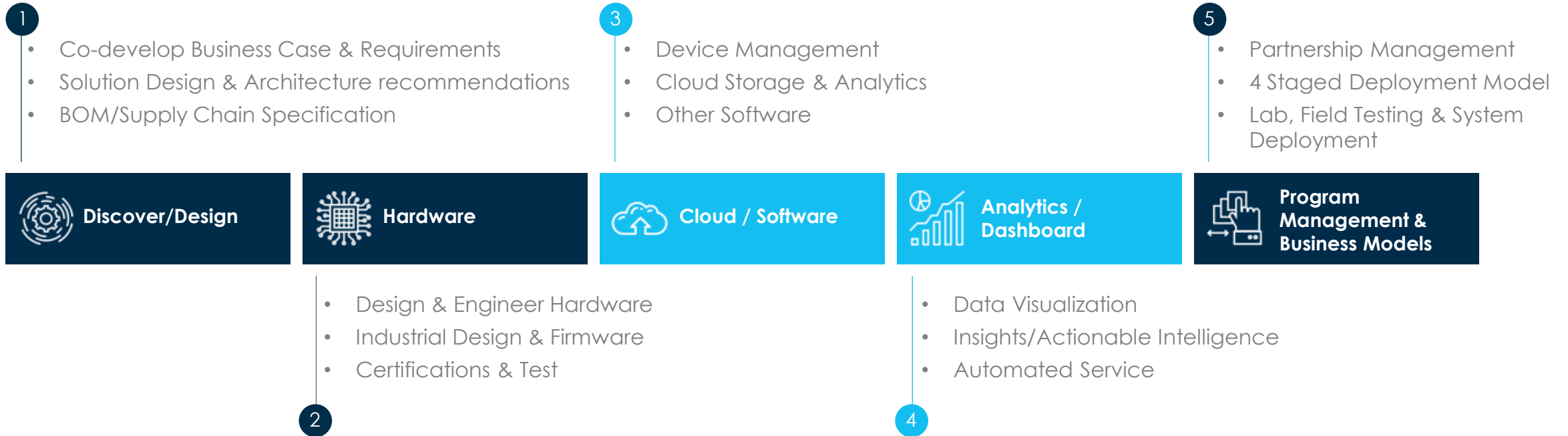
Revenue, margins and increased lifetime profit are the financial reasons why IIOT

Take the steps to increase margins and profitability in your product portfolio

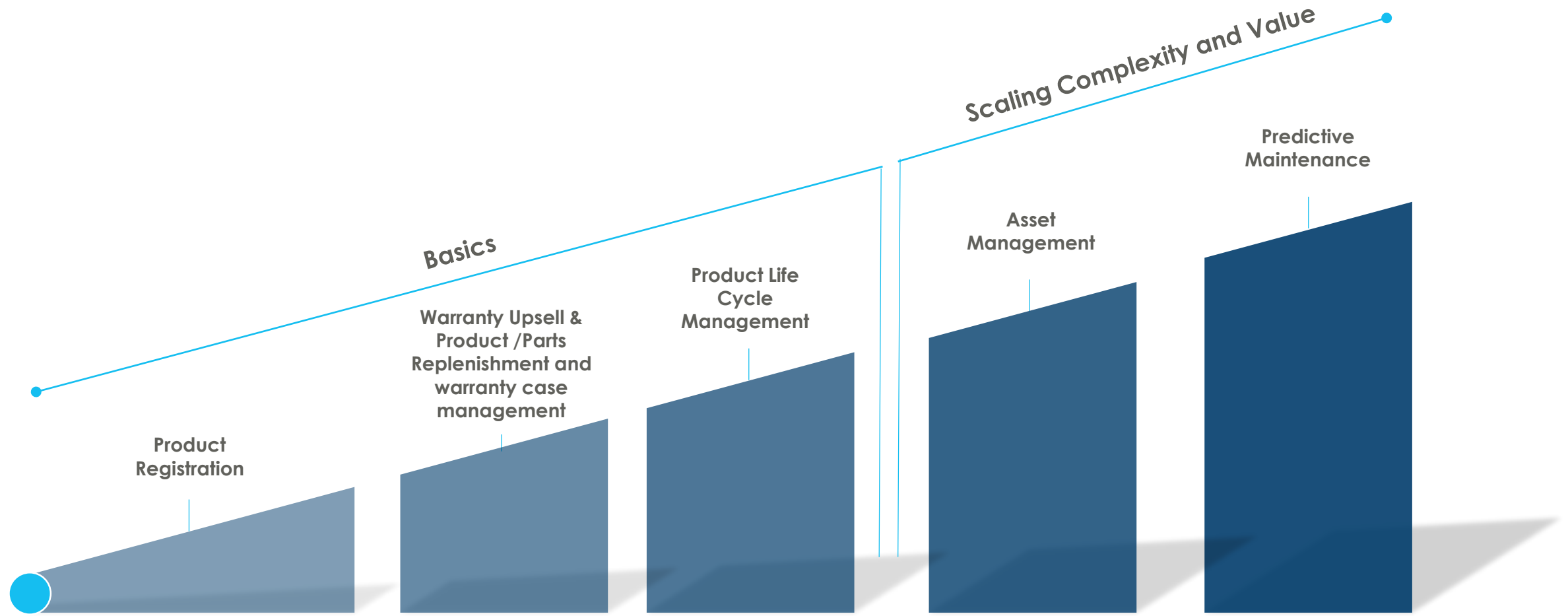
Product Alpha: Example



Jabil's Industrial IoT Expertise



We maintain a disciplined approach to Industrial IoT product and solution development



We Can Help Accelerate Your IoT Solutions



Fleet Battery Manager | US

signout

Battery (5)

Sort By: Name

FF:FF:FF:FF:FF:00

99% In Use **05:59** Remaining Runtime

23.96V Average Voltage -20A Average Current 20°C Average Temperature

FF:FF:FF:FF:FF:01

99% Charging **05:55** Remaining Runtime

23.95V Average Voltage 185A Average Current 20°C Average Temperature

FF:FF:FF:FF:FF:03

92% Charging **05:33** Remaining Runtime

22.15V Average Voltage 185A Average Current 20°C Average Temperature

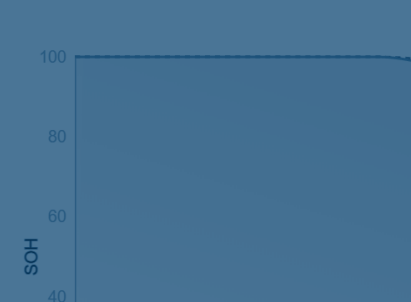
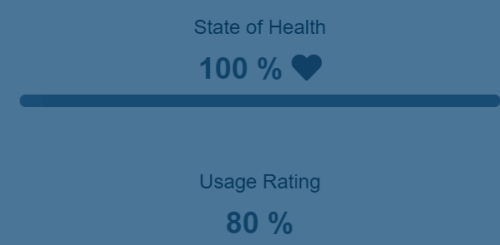
FF:FF:FF:FF:FF:04

90% In Use **05:46** Remaining Runtime

21.74V Average Voltage -20A Average Current 20°C Average Temperature



- Time Series
- Statistics
- Health
- Faults



- Auto-replenishment
- Condition monitoring
- Predictive analytics and analysis
- Root cause analysis
- Warranty management
- Warranty upsell