BUILT ON A SOLID FOUNDATION

1966
FOUNDED IN MICHIGAN, USA

45
MILLION SQUARE FEET OF MANUFACTURING SPACE

100+
SITES IN 26 COUNTRIES

200k
DEDICATED EMPLOYEES

TENURED MANAGEMENT TEAM

$22.1
Billion revenue in FY18
GLOBAL OPERATIONS ENABLE
LOCALIZED MANUFACTURING

100+ SITES STRATEGICALLY LOCATED AROUND THE WORLD

ASIA
- Bandung
- Beijing
- Changhua
- Chengdu
- Deqing
- Gotemba
- Ho Chi Minh
- Hsinchu City
- Huangpu
- Huizhou
- Penang
- Pune
- Shanghai
- Shenzhen
- Suzhou
- Singapore
- Taichung
- Tianjin
- Weihai
- Wuhan
- Wuxi

EUROPE, MIDDLE EAST & AFRICA (EMEA)
- Bray
- Haifa
- Hasselt
- Jena
- Kharkiv
- Knittlingen
- Kwidzyn
- Livingston
- Marcianise
- Midrand
- Misgav
- Nagyigmadn
- Tiszaijvaros
- Tortosa
- Tver
- Uzhgorod
- Venray
- Vienna
- Waterford

LATIN AMERICA
- Belo Horizonte
- Chihuahua
- Guadalajara
- Juarez
- Manaus
- Monterrey
- St. Domingo
- Tijuana
- Valinhos

NORTH AMERICA
- Albuquerque
- Anaheim
- Asheville
- Atlanta
- Auburn Hills
- Austin
- Burlington
- Cayey
- Chaska
- Chicago
- Clinton
- Colorado Springs
- Devens
- Florence
- Fremont
- Grand Junction
- Gurnee
- Hanover Park
- Horseheads
- Lexington
- Livermore
- Maple Grove
- McLean
- Mebane
- Memphis
- Monument
- Mount Pleasant
- Ottawa
- Pleasanton
- San Diego
- San Jose
- Seattle
- St. Petersburg
- Waltham
- Westchester

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WE PARTNER ACROSS THE ENTIRE VALUE CHAIN

INNOVATE | DESIGN | DEVELOP | MANUFACTURE | DELIVER | SERVICE
Jabil has the ability to enable the subscription economy for our customers

How do we differentiate vs the competition?

1. Jabil is a unique portal ~300 longstanding commercial OEM relationships
2. Jabil has the ability to deliver end-end solutions, e.g., concept – to commercialization
3. Jabil IIOT has an existing ecosystem of players – hardware, software, cloud, connectivity
4. Technology agnostic
5. Flexible framework architecture, design and deliver a personalized solution for our OEM’s
6. Quick turn POC’s based on established use-cases
7. Agile development framework and approach
8. Thought Leadership
In the past, consumers and OEMs were happy with physical products, today they need to be intelligent.

- Critical business moments begin at the edge and impact every facet of enterprise operations.
- Edge and IoT solutions drive competitive differentiation, customer satisfaction and business success.
Revenue, margins and increased lifetime profit are the financial reasons why IIOT

Take the steps to increase margins and profitability in your product portfolio

Product Alpha: Example

Existing Product Based Margin
- Digital ads
- Product recommendation engine

Digital Advertising (GUI or App)
- Alerting
- Analytics
- Dashboards
- Device setup & management
- Digital twin
- New capabilities

New Virtual Capabilities
- API monetization
- Blockchain
- Consumer learning
- Customer service
- Supply chain
- Warranty/service
- Etc.

Why
Jabil’s Industrial IoT Expertise

1. Co-develop Business Case & Requirements
   - Solution Design & Architecture recommendations
   - BOM/Supply Chain Specification

2. Design & Engineer Hardware
   - Industrial Design & Firmware
   - Certifications & Test

3. Device Management
   - Cloud Storage & Analytics
   - Other Software

4. Data Visualization
   - Insights/Actionable Intelligence
   - Automated Service

5. Partnership Management
   - 4 Staged Deployment Model
   - Lab, Field Testing & System Deployment

Jabil’s Industrial IoT Expertise

Discover/Design

Hardware

Cloud / Software

Analytics / Dashboard

Program Management & Business Models

radius innovation & development

software AG

TIBCO

Jabil Managed by Jabil

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We maintain a disciplined approach to Industrial IoT product and solution development.
We Can Help Accelerate Your IoT Solutions

- Auto-replenishment
- Condition monitoring
- Predictive analytics and analysis
- Root cause analysis
- Warranty management
- Warranty upsell