

# Leading Deployment and Applications of Safe, Reliable and Flexible New Generation VFB

Remote island grid



C& I, With PV



ReFlex™



- Highly modularized
- Safe
- Reliable
- Flexible
- Sustainable
- Value-competitive

Microgrid, with PV



T&D application



# Specifications of ReFlex™

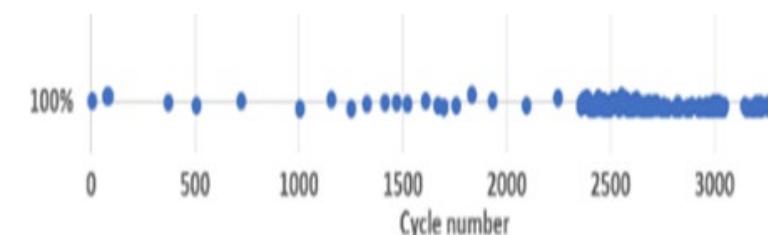


- ZERO CAPACITY DEGRADATION**
- NON-FLAMMABLE ELECTROLYTE**
- UNLIMITED CYCLES**
- NO THERMAL RUNAWAY**
- 20+ YEAR LIFETIME**
- HIGHLY RECYCLABLE**
- SHIPS WET, 50% CHARGED**
- SELF-POWERED AUX BACKUP**
- SECONDARY CONTAINMENT**
- REDUNDANCY OPTION**
- AIR COOLED**

DISCHARGE PERFORMANCE			
Duration	Power	Energy	Efficiency
2 Hour	14 kW	28 kWh	75%
4 Hour	9.5 kW	38 kWh	80%
6 Hour	7 kW	42 kWh	82%
8 Hour	5.5 kW	44 kWh	84%

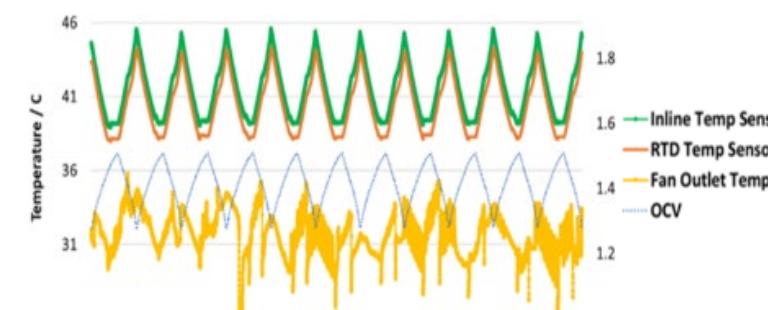


# Rigorously tested, being UL/CE certified



## Cyclability and Stability:

no capacity fade over  
>3400 cycles at 100%  
DOD



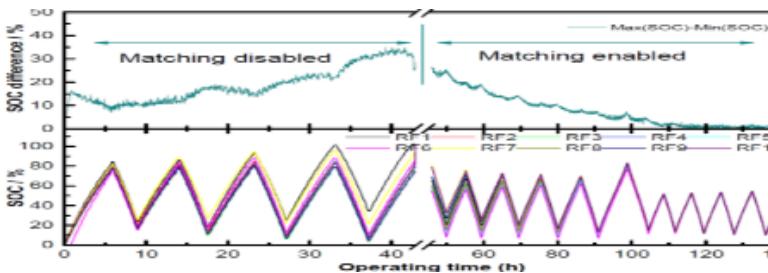
## Heat Management,

validated with only fan cooling adequate



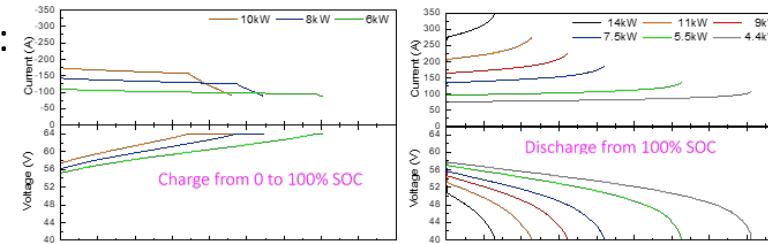
## Scalability, stacked up:

Seamless bypass,  
150X in availability  
over Uni.System™



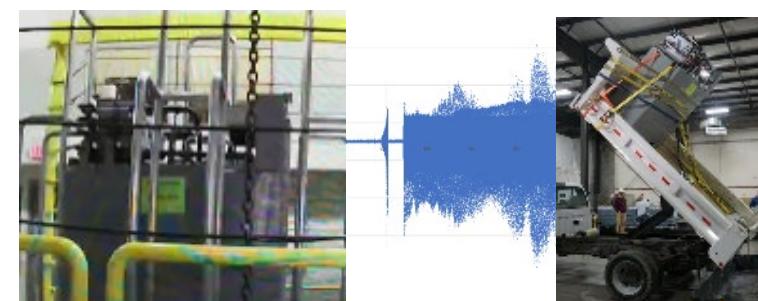
## Balancing management:

Proprietary control, 98%  
capacity alignment,  
achieved long term  
stability

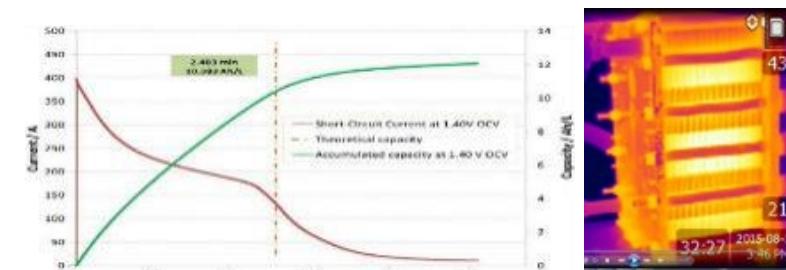


## Flexibility in Performance,

meeting customer  
demands in kW and kWh

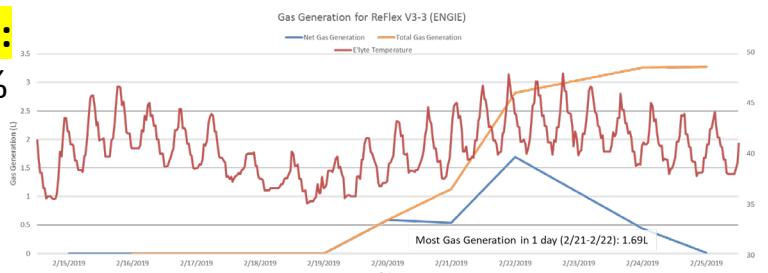


## Mechanical Integrity - Transportation/Shipping Validation



## Safety Validation:

Short circuited, Increasing  
by only 9°C; No thermal  
runaway



## Gas management:

Negligible gas evolution  
under normal operation,  
fully managed under  
extreme conditions

# Accumulated over 500K hrs operation, achieved 98% availability



From C&I, Microgrid to T&D, plus renewable integration



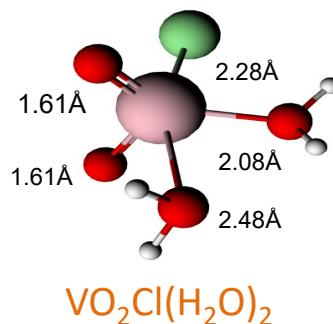
# A long journey from lab to a safe, reliable and flexible product



2008~2011

## Discovery at PNNL

- Developed new generation VRFB chemistry



2012~14

## Early Productization

- Engineering, prototyping, rolling out container products

2015-17

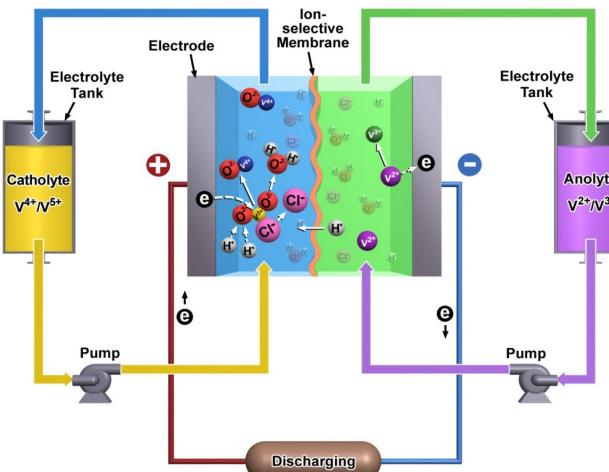
## Field Demons & Validation

- Manufacturing, field-deployment and operation
- Understanding customers

2018~present

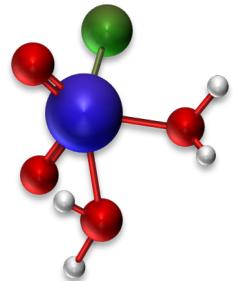
## Product Maturation

- Customer driven-design
- Flexible, Modular, Resilient



## *Leading Development, Deployment and Applications of Safe, Reliable and Flexible New Generation VFB*

Technologies:



Working with SNL, PNNL to  
advance safety, reliability

*INNOVATION + QUALITY + PARTNERSHIPS*



Channel partners on  
deployment



Membrane development and  
production, advancing stacks

EcoPartners:



10 years stack field experience, ramping  
up GW production capacity



Electrolyte production: 1.5 GWh/yr  
capacity